

## Stephane Souillart joins the DDS Logistics sales team

**In order to increase its development and strengthen its teams, TMS (Transport Management System) leader DDS Logistics is expanding its sales team and announces the arrival of Stephane Souillart as sales engineer.**



After studies in electronics and a military service in telecoms, Stephane Souillart spent nearly 20 years at Etrali, now IPC France, an integrator of sales systems and network services for the financial community.

He joined the company as a telephony technician and left in 2017 after having successively held the positions of technical expert, pre-sales and sales expert for major accounts.

In 2018, he joined Bertin IT, a publisher and integrator specialized in software solutions for cybersecurity, business intelligence and voice AI, as a sales representative for banks and insurance companies.

### **Combining collaboration and customer satisfaction**

At the age of 47, this "*ch'ti born in Béthune and parachuted into Paris*" with a passion for F1 and motorbikes has now joined the DDS Logistics team.

As a sales representative, his ambition is to contribute to efficient collaboration between DDS Logistics, its customers and its prospects, to participate in the vertical take-off of the activity and to work towards customer satisfaction: "I am really happy to join the DDS team in this transport sector, which is now at the heart of attention and on which we have a lot to offer", declares Stephane Souillart.

For Paul Klebinder, Managing Director of DDS Logistics, the arrival of Stephane Souillart fits in perfectly with this development. "The growth of DDS Logistics and our desire to support our clients in the digitalization of transport has led us to strengthen our sales department. Stephane's experience, his ability to listen and the variety of his career path will enable us to continue to accelerate and be as close as possible to our customers' concerns. »



#### **About DDS LOGISTICS**

Founded in 1984, DDS Logistics specializes in publishing software for the organization and management of transport and international sourcing. As the leader in the TMS (Transport Management System) market in France, DDS Logistics offers a range of digital transport solutions covering both the domestic and international supply chain. Our collaborative solutions provide visibility of flows and cost control throughout transport chains.

DDS Logistics solutions are aimed at manufacturers, distributors, importers, exporters and logistics service providers and guarantee a rapid return on investment: lower transport costs, reduction of stocks through better control of the supply chain, control of lead times and quality of service, etc.

**More information on:** [www.ddslogistics.com](http://www.ddslogistics.com)